

## **Ed Gaines**

Ed Gaines is the Chief Compliance Officer for Zotec Partners, emergency medicine division, the largest privately held physician coding, billing and practice management services company in the US, managing over 80 Million patient encounters (all specialties) in all 50 states.

He is responsible for compliance, coding and billing policy, coding quality assurance and training for emergency medicine, and serves on the Zotec compliance committee. He advises Zotec clients on healthcare regulatory issues including the ACA, MACRA/MIPS, Medicare & Medicaid programs and state law issues.

Ed brings over 24 years of healthcare experience with Zotec, MMP and HBR. In 1994, HBR established the coding and billing industry's first voluntary corporate compliance program.

Since 2008, he has been a member of the American College of Emergency Physicians (ACEP) Reimbursement Committee and has served as faculty for the ACEP Reimbursement and Coding conference for the past 10 years.

In 2015, then ACEP President Michael Gerardi and EDPMA Chair Tim Seay named him Chair of the ACEP/EDPMA Joint Task Force (JTF) on Reimbursement issues, which considers issues and is developing strategy related to out of network (OON) billing and Medicaid. The JTF has developed and the ACEP Board approved the Strategies White Paper to assist ACEP state chapters, EDPMA members and stakeholders in addressing the OON challenges and potential legislation. The work of the JTF will continue in 2017 under Ed's leadership.

He is a co-founder, past chairman, and current Board of Directors and executive committee member of the Emergency Department Practice Management Association (EDPMA). Ed received EDPMA Founder's Award (their highest honor) in 2008 and the Meritorious Service Award in 2017.

Ed is a member of the North Carolina State Bar, the North Carolina Bar Association's Health Law Section, the American Health Lawyers Association and the Bar of the United States Supreme Court.

Awards include being named a Fellow in the Health Ethics Trust (2000), the NC Chapter of the ACEP Outstanding Advocate for Emergency Medicine Award (2006), the ACEP Speaker of the Year Award (2008) and ACEP Honorary Membership Award (2012).